



HIT AIR AUSTRALIA

HIT AIR motorcycle airbag jackets and vests

Issue 4/2009

Why you should use an airbag motorcycle jacket

SPECIALISED & PATENTED AIRBAG IMPACT PROTECTION.

- Your personal safety in an accident is significantly enhanced.
- Extensive development enables correct activation & protection of the riders' neck, chest, back, hips & bottom.
- The riders' spine is held immobile by the air splint to protect against injury.
- Several thousand systems sold in Europe & Asia. Many testimonials from riders involved in accidents.
- The *HIT AIR* airbag system is the original patented motorcycle airbag since 1995.

CONTINUOUS ACTIVE IMPACT PROTECTION.

1. As the rider separates from the motorcycle, the airbag activates instantaneously (within ½ a second). The air bag inflates with about 50L of gas to a pressure of about 35kpa and has a total length of about 2m.
2. The riders' body is not squeezed by the inflation. The expansion action is outward - stretching the jacket very taut. This improves abrasion protection and restricts catching, twisting or "riding up".
3. An impact causes the airbag to be partially compressed at that point. The air inside the bag is immediately redistributed and the pressure increases to spread the impact load over the wearers' body.
4. Any further additional impacts are continuously, actively and effectively absorbed and redistributed.
5. After activation the airbag will slowly deflate within 3-5 minutes and may then be very easily repacked.
6. The airbag may be reused if the airbag has not been damaged. A new CO2 cartridge is required (\$23). The triggering mechanism may be simply reset by the rider within 5 minutes. No other parts need to be replaced.

Standard abrasion and armour impact protection.

HIT AIR airbag jackets are made with high quality abrasion resistant materials.
Elbow and Shoulder CE approved armour and a back pad are fitted as standard.
Optional back/spine protectors and chest protectors are available.

HIT AIR JACKET OWNERS CLUB

Benefits:

Member website page access
Product registration, Membership card (*tba*)
2nd Jacket \$A25 cash back (*conditions apply*)
Product Referral Reward [\$A25 per jacket order]

Merchandise:

Free CO2 cartridge (*conditions apply*).
Accessories, Key ring, Stickers, Hit Air CDR/VHS
Brochures, order forms, promotional info.
Linked discounts: eg. m/c recovery service, insurance, ...

Newsletter (*½ yearly + special notifications*):

Protective information & advice, FAQ, Surveys/responses
Club Member connect and discussion
Stories, accident reports, feedback from members
Company news:

eg. New Model releases, exhibitions
Statistical info, sales charts, regional news, new markets
Media reports reproduced, International news, events

Contacts:

Australian distributor links. Hit Air (Mugen Denko) web site

CONTACT INFORMATION



HIT AIR AUSTRALIA

16 Moyran Parade, Grays Point, NSW. 2232 AUSTRALIA

Ph/Fx/Msg: (02) 9540-1500

Toll Free: 1300 HIT AIR [1300 448 247]
(outside NSW)

Mobile: 0430 AIRBAG [0430-247 224]

email: info@hitairaustralia.com.au

web: www.hitairaustralia.com.au

NOTES:

Please check availability of model, size & colour before Ordering.

Exclusive Australian Distributor

ABN: 37-015-715-870

Operating since 10'2002

PRICES, FEATURES, SIZES of Airbag Jackets & Vests + accessories

Issue 04/2009

HIT AIR AUSTRALIA



MODEL	2008 STOCK LIMITED CLEARANCE	2009 PRICE	SPORTS	TOURING	Commuter	VEST	FEATURES	SIZES	COLOURS
								XS/S/M/L/XL/2XL/3XL	
Sports (Casual) MOTO	\$700		✓	✓	✓		Sports style. Light weight. Underarm/side vents.	3XL	RED/WHITE
Summer Mesh M3	\$750		✓		✓		Sports style. Lightweight breathable material. Mesh under arms & sides.	2XL	RED; YELLOW
Lightweight HS2	\$750		✓		✓		Commuter style. Light economical for touring and scooter. Waterproof.	M - 2XL	BLACK
Scooter SC	\$750				✓		Commuter coat style. Light economical for touring and scooter.	S - 3XL	BLACK; LT GREY
Summer Mesh MS/MX	\$780	\$975	✓	✓	✓		Sports style. Lightweight breathable full mesh.	S - 2XL	BLACK; GREY
Medium Mesh MM	\$800		✓		✓		Sports style. Lightweight breathable mesh under arms and on sides.	M - 2XL	RED; BLUE; GREY; BLACK;
UK style UK	\$920		✓	✓	✓	✓	Sports style. High abrasion resistance. Removable sleeves and lining.	S - 2XL	RED; BLUE; GREY
Japanese style JP	\$920	\$1,000	✓		✓	✓	Sports style. Lightweight and high visibility. Removable sleeves.	S - 3XL	BLACK; GREY
Touring (1/2 coat) AutoBahn	\$850	\$1,000	✓	✓	✓		Touring style. Midweight breathable. Removable lining. Waterproof.	M - XL	BLACK
Womens Style FFE	\$650	\$1,040	✓	✓	✓		Sports style. Light weight. WOMENS CUT. Uses a 30cc CO2	M - 3XL	BLACK
Womens Style OS	\$750	\$1,040	✓	✓	✓		Sports style. Light weight. WOMENS CUT. Uses a S-50cc CO2	S - 4XL	BLACK; GREY
Touring (Lt.wt) MotorRad	\$900	\$1,040	✓	✓	✓		Touring style, Midweight breathable. Side & Arm vents. Long cut.	M - 4XL	BLACK; GREY; RED
Sports (Casual) GP	-	\$1,060	✓	✓	✓	✓	Sports style. Light weight. Removable sleeves.	S - 4XL	RED; BLUE; GREY
Grand Sport GS	\$920	\$1,150	✓	✓	✓		High abrasion resistance. Fully waterproof. Removable winter lining.		RED; BLUE; GREY; BLACK
European style EU	\$960	\$1,150		✓			Touring style, Fully waterproof. Long cut. Removable winter lining.		

Airbag Vests

HorseRiding VEST 'J'	\$600	\$950	✓	✓		✓	All season, closed neck style. <i>XS size also.</i>	S - 2XL	BLACK; ORANGE; BROWN
Open neck VEST 'B'	\$600		✓	✓	✓	✓	All season. Open neck style. 6 pockets.		BLACK; GREY; BEIGE
Closed neck VEST 'D'	\$620		✓	✓	✓	✓	All season. Closed neck style. <i>Sizes XS, S, and M available in Lt. Grey.</i>		BLACK
Mesh (full) VEST MV	\$630	\$950	✓	✓	✓	✓	Full mesh design. Open neck. Lightweight. [50cc CO2 cartridge]	BLACK	BLACK
CAMO VEST C	\$630	tba	✓	✓	✓	✓	Camoflage design. Open neck. Ltweight. Removable Pocket. Upto 4XL	S - 5XL	GREEN; BEIGE; GREY
Mesh (full) VEST MC	\$640	\$950	✓	✓	✓	✓	Full mesh design. Open neck. Lightweight. [50cc CO2 cartridge]	M; 2XL	BLACK; GREY
ORIGINAL VEST HP	\$740		✓	✓	✓	✓	Original minimal open design. Lightweight. [60cc CO2 cartridge]	S - L	BLACK
KIDS VEST KM		\$950	✓	✓	✓	✓	Full mesh design. Open neck. Lightweight. [25cc CO2 cartridge]		BLACK

Waterproof Lining LINING 'B'	-	\$115	✓		✓		Lightweight waterproof liner. Can be worn separately.	S; "FREE"; 2XL	BLACK
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Summer Glove GLOVE S2	-	\$110					Summer Glove. Watch window feature. Moulded silver Kevlar knuckle & PALM protection.	S - 3XL BLACK
Summer Glove GLOVE G2	-	\$110					Summer Glove. Moulded Kevlar knuckle & PALM protection.	
All Seasons GLOVE R	-	\$120					Gauntlet. Leather & Kevlar. Ventilated. Moulded knuckle & PALM protection.	M - 2XL BLACK
Winter / Touring GLOVE T	-	\$120					Touring Gauntlet. Moulded Kevlar knuckle & PALM protection. SIZE TO 3XL.	
Waterproof GLOVE W	-	\$120					WATERPROOF Gauntlet. TEXTILE. PALM protection. SIZE TO 3XL.	

CO2 gas cartridge		\$23
Coiled Wire		\$25
Back Protector		\$30
Chest Protector		\$45
Chest Protector Vest		\$110
Cap		\$15
Stickers		\$5
OWNERS CLUB		\$10

60cc or 50cc (HS2 jacket; MV and J vests)
Spare or for fitting for Pillion or onto a 2nd bike
Spine Protector CE approved replaces standard 8mm foam pad
Large or small (fits GS,MS, MV, B & D directly)
Chest protector & mesh vest for all jackets
Black cotton with white HIT AIR logo, adj. rear band
6x2.5 cm logo (x4) or 18x8cm logo (x1)
3 year membership to HIT AIR Jacket Owners Club (see over)

Other spares and accessories are available - prices on request.

Prices are subject to change (please confirm when Ordering).

GENERAL INFORMATION



JACKET SIZES

(Please note: these are the Japanese sizes)

	HEIGHT	CHEST	WAIST
S	155-165	75-86	66-74
	5'1"-5'5"	29"-34"	26"-29"
M	160-170	85-95	72-80
	5'3"-5'7"	33"-37"	28"-31"
L	170-180	90-105	78-88
	5'7"-5'11"	35"-41"	30"-34"
XL	175-185	95-115	86-96
	5'9"-6'1"	37"-45"	33"-38"
2XL	180-190	110-125	94-106
	5'11"-6'3"	43"-49"	37"-42"
3XL	180-195	120-135	100-115
	5'11"-6'5"	47"-53"	39"-45"

ALL Jackets include
 rain proof OR rain repellent materials
 abrasion resistant materials
 reflective patches / piping
 removable shoulder/elbow armour
 waterproof pockets
 back (spine) pad
 cuff adjustment
 CO2 cartridge and tools
 coiled wire
 users manual and tools
 demo. & instruction video VHS/CD

CONTACTS:

HIT AIR Australia
Ph: (02) 9540-1500
Mobile: 0430-247-224
0430AIRBAG
 email: info@hitairaustralia.com.au
 email 2: airbag.HAA@gmail.com
 web: www.hitairaustralia.com.au

Toll Free: **1300HITAIR**

ALL PAYMENTS BY CASH / CHEQUE / DIRECT DEBIT

[HIT AIR Australia BSB: 032-059 Acct: 172 786]

Secure internet CREDIT CARD payments via "PAYPAL" or "PAYMATE"

Refer: <http://www.paypal.com> or <http://www.paymate.com>



ORDER FORM: PAYMENT & DELIVERY

Issue 4'2009

Hit Air Australia ABN 37 015 715 870 Providing high quality new generation motorcycle safety clothing to Australia.

MY ORDER (please check availability by phone, fax, or email)

ITEM	MODEL	COLOUR	SIZE	PRICE	NUMBER	subtotal
1	JACKET					
2						
3	GLOVE					
4						
5						
	CO2 (spare)		50cc / 60cc	\$23		
	Liner	Ltweight, Waterproof, Windproof, Breathable.	Black	S / FREE / 2XL	\$115	
	Coil Wire (2nd)		Button / Buckle	\$25		
	Back Protector			\$30		
	Chest Protector		Large/Small/Halved	\$45		
+ PACKING & REGISTERED POST FEE: \$7						\$7
+ POSTAGE: per JACKET \$13; per GLOVE (pair) \$4						\$13
(opt.) FULL INSURANCE: \$15 per JACKET; per GLOVE (pair) \$3						\$15
[PayPal / PayMate] Processing Fee surcharge (+3% of total price above)						
<i>Prices include GST</i>						TOTAL

Cash		Amount \$A
Direct Debit	Hit Air Australia Westpac, Sutherland, NSW BSB: 032-059 ACCOUNT: 172 786	
Cheque	Hit Air Australia	

Thank you for your purchase

Secure internet Credit Card payments may be made via PAYPAL or PAYMATE.
Refer www.paypal.com.au and www.paymate.com Note: Payee name is our email address.

Mail to:

Hit Air Australia, 16 Moyran Parade, Grays Point. NSW. Australia 2232			
Phone/Fx/Msg: (02) 9540 1500	Toll Free (outside NSW): 1300HITAIR	Mobile: 0430-247-224	
email: info@hitairaustralia.com.au		Additional information at: www.hitairaustralia.com.au	

Delivery to:

NAME			
Address			
			P'CODE
Phone			
Mobile			
email			

Special Instructions or Comments:

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DRAFT INVOICE

We can prepare a **draft invoice** for your consideration and amendment if you wish to go ahead.

Please note:

The last 2 items on the draft invoice are a **spare CO2 cartridge**, and **full postal insurance**, both are **optional**.

- A spare CO2 is **recommended** as separate postage is required by Australia Post as Dangerous Goods by road transport costs as much as the CO2 cartridge! If you require additional CO2 cartridges these are **\$23** each.
- Over the past 7 years we have never had any Insurance claims however your jacket is a high value item and the small Insurance Fee is recommended for your safety. Full postal Insurance is available for an additional **\$15**.

We have now set a flat Australia Wide **Post & Packing** charge of **\$20 per jacket**.

An invoice is attached, payable to our Business Account:

Account: **HIT AIR Australia**

BSB: **032-059** Account No.: **172 786** (Westpac Bank, Sutherland, NSW)

NOTE:

1. PLEASE INDICATE YOUR NAME ON THE DEPOSIT AS A PURCHASE REFERENCE.
2. If payment is by PayPal or PayMate an additional 3% is applicable.

Please contact us again if you have any further enquiries.

CREDIT CARDS

Due to our Banks' restrictions, we cannot process **Credit Cards**, hence our request **for payment to our Business Account**.

If you wish to pay by **PayPal** or **PayMate** (where you can use your Credit Card):

(with these payments however we require an **additional 3%** as a surcharge for their fees).

1. quote our **email** [info@hitairaustralia.com.au] as payee; and
2. provide your **name** as your purchase reference.

If you want to try two jacket models and return one then we will need full payment and we would refund payment via PayPal or Bank Deposit/Cheque.

We will also require your **size**, **address**, and **contact** information for a dispatch.

Delivery is by Registered Post (optional full insurance) following clearance of your payment, will take 2-3 working days.

We will advise you by email or SMS of dispatch and tracking details and additional Owner information.

DELIVERY

Delivery is by **Registered Post** to your address within 2-3 working days.

EXCHANGE / RETURNS

Our size charts are fairly accurate. There have only been about 4 size changes required in 7 years of our operation!

- Exchange is possible if you require a change in size.
Return postage will be at the Purchasers' expense.
- Exchange requests should be advised within a timely period (usually 2 weeks) and.
The gear **MUST** be clean, undamaged, and with all fittings – unless otherwise agreed.

The gear is so good we have had many happy clients and never a return!

PRICING

HIT AIR Japan have recently been advised us of significant price rises (around 30%) due to the very low exchange rates. rates (the Japanese Yen - Australian Dollar rate has dropped from 106 to about 60 now!!)
There are now also increased shipping, wharfage, and postage charges due to fuel surcharges, etc.
In addition, as Customs Duties and GST are based on the total imported cost, these on-costs have increased as well.
We have had to review our prices and policies accordingly.

All new stock, of all models/styles, is rising in manufacturing cost too - due to labour and material cost increases, etc.
HIT AIR Japan is always innovating and improving – and seeking ways and designs to lower manufacturing costs and well as improve performance and features.

We have decided that we will sell our **current** stock at our 2007-8 prices - but for all **new** stock required to meet orders we will have to apply price rises.

This means that a purchase from our current stocks represents a saving of about 15-20% on the new replacement stock!

We are of course unhappy at the need for price rises and are aware of their effect – though it is not possible to put a price on personal safety, injury prevention, etc. and what people value their wellbeing or the costs of their responsibilities if substitution is required.

The gear is good (great!) and worth the investment in keeping you safer and hopefully out of major injury, etc.

The costs alone of keeping out of hospital are considerable (eg. an ambulance ride and a day in hospital are over \$500 each) not to mention treatment and recovery costs and pain and trauma.

DISTRIBUTION OUTLETS

Thanks for your interest and enquiry.

Sorry we have no distributors. We sell direct to save the store mark-up for customers.

All our gear is on display at our premises in the Sutherland Shire in Sydney.

Our opening hours are flexible. Please contact us if you would like to come, to ensure that there will be someone on site to assist you.

Retailers have sought up to 200% mark-up – which we, as riders ourselves, have rejected. We'd far rather keep the prices down!

We have many clients in your area, so maybe if you advise your preferred airbag jacket/vest Model and size we can perhaps put you in contact with one of the owners.

We have been operation successfully by mail order all over Australia and by direct sales for over 7 years.

Our reputation is good on service and delivery, as well as continuing product and client support.

We have displayed at many major Motorcycle Shows over several years, however exhibition costs now exceed \$5000 for each Show, so we now prefer to promote else where to keep expenses and therefore prices down.

We do understand concerns about ordering gear on the internet or by direct payment. We seek to provide superior and personal service to match this great product. Occasionally we do exhibitions, displays and presentations around Australia, though time, logistics, and expenses are major factors for us, but it is a great way to show the range of gear, display the features and demonstrate the system.

Our many clients are our reference and reward, and the many people we have met over the past few years have always been pleased to see us again – many deciding to purchase after some years of seeing us on display! And many have also purchased additional jackets for themselves and family, as well as referring other interested riders.

Regardless of this, with your purchase you will find that you will be asked about it anyway, so be prepared to spend a few minutes with those who are interested in this new generation of rider safety gear. Many owners actively promote the HIT AIR gear as they are so pleased with their purchase and its features.



HIT AIR Australia
16 Moyran Parade
GRAYS POINT. NSW. 2232
Ph: (02) 9540-1500
TF: 1300HITAIR
M: 0430 AIR BAG

SPECIAL ORDERS

Special Orders for airbag jackets/vests or accessories are those for which HIT AIR Australia does not hold in stock.

Why is the full stock range not held in Australia?

Due to a variety of reasons certain stock is not held in Australia. This is related to purchase levels and stock holdings – obviously we do not hold stock of rarely requested models, sizes or colours.

Excess stock holdings would increase our operating expenses (funds involved in stock cost, storage and insurance) and would therefore increase the prices at which our gear is made available.

What Items are not held in Australia?

- Generally extra small (S, XS) and very large sizes (4XL+)
- Gloves in colours
- Custom models

What does the Special Order process involve?

If a customer requests a **Special Order product**, the following conditions/advice is advised:

1. there will be a **Deposit** required of **15%** of the *Recommended Retail Price (RRP)*;
2. an Ordering Delay of approximately a week whilst overseas availability is sought and delivery is made to us (if available in Stock in Japan);
3. if the product is unavailable and under a Production Order by Japan, there will be a Supply Delay, the delivery period will be advised which will relate to the expected production delivery date and acceptance;
4. 50% of the Deposit will be non-refundable if the Customer does not complete their purchase as this relates to costs incurred in shipping and customs fees and taxes;
5. The Customer will be issued an Invoice, Receipt, and Reference Number and advised of Order progress and delivery dates;
6. The Order will be dispatched to the Customer on receipt and clearance of the Balance of Payment for the Order.